

## NEW BOTTLES -- SAME PRODUCT

Dear GNLD customers and distributors,

For decades GNLD products have been packaged and sold in brown glass bottles in many of our markets. The origin of that packaging choice goes back to the late 1950's when the company first started. At that time glass was the best choice because it provided a superior protective barrier compared to alternative containers, it provided better safety against contamination and it was more recyclable than the alternatives (though that idea was just emerging at that time). That situation persisted for several decades.

In the last decade or so however that situation has changed dramatically. Today's modern alternative to the glass bottle is a type of plastic known as high density polyethylene (HDPE) that provides barrier properties equal to glass; safety characteristics that are superior to glass (especially around the home); and environmental sensitivity that is more appropriate for our planet today and in the future.

This letter is for the purpose of assuring you that the Scientific Advisory Board is aware of and supports the change from our traditional brown glass bottle to the modern white HDPE plastic bottle you will see in the future. We have a long history of experience with these white plastic bottles in our European and African markets. The extremely cold and dry climates of Northern Europe and the extremely hot and humid climates of central Africa have been our challenge and we have been successful in delivering the same high quality GNLD products that set the standard of our industry and everyone expects.

As always you can be assured that we were diligent in our investigation before we decided to use white plastic HDPE bottles in our European and African markets some years ago. That test of time just adds more assurance to the change in your market, and that our legendary product quality and performance remains as strong as ever.

John Miller  
Vice President,  
GNLD Science & Technology